

# How we can help

## Specialist core services

Our services include advice on:

- Intellectual property
- Regulatory compliance
- Data protection and information governance
- Public procurement of technology solutions for healthcare
- Contracting and regulatory advice for medical devices, IVDs and online platforms for healthcare services
- IT joint ventures, partnerships and collaborations
- Contracting, IP and regulatory advice for start-ups
- Corporate investments and funding
- Mergers and acquisitions
- Real estate
- Employment
- Disputes resolution

## Advice packages available

- Start-up package
- Pre-funding package
- Training packages
- IP audit
- Website healthcheck
- Mobile app development and licensing
- Software licences and development
- Website development agreements and terms of use



## Healthtech advice line

Hempsons' healthtech advice line is open between 9am and 5pm, Monday to Friday. Our team of experts offers the health and life sciences sector up to 20 minutes free legal advice.

Simply telephone our team co-ordinator on 01423 724102 for 20 minutes free legal advice quoting the 'Healthtech advice line' or email [healthtech@hempsons.co.uk](mailto:healthtech@hempsons.co.uk).

## Key contacts



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# Healthtech support

New technologies, digital services and other innovations are transforming healthcare and offering the potential to deliver significant benefits to both patients and taxpayers.

Technology and innovation will play a key role in the ability of the public and private health and social care sectors to deliver more efficient, flexible and higher quality services.

Alongside great opportunities, the rise of healthtech comes with its own unique set of challenges for the public health and care organisations and technology companies and innovators participating in the sector.

## Key questions you may be asking

### Intellectual property

How do I make sure that I have the IP protection that I need so that I have an edge over my competitors? Does my IP exploitation strategy make legal as well as commercial sense?

### Regulation and compliance

What are the regulatory requirements for new healthcare technologies? Who do we need approvals from and how do we go about it?

### Procurement

How do public health and social care organisations procure innovative solutions and adopt technological solutions faster? As a technology company/innovator, who is the buyer and how do we engage with them?

### Collaboration

What are the pros and cons of forming collaborations? How do we share and allocate risks and responsibilities with our partners?

# Our experience

**We advise health technology companies, universities, medical research institutions, clinicians and hospitals in relation to regulatory, commercial and intellectual property issues in this sector.**

- Advising companies on a wide range of regulatory and compliance issues relating to medical devices and IVDs
- Advising companies on the intellectual property protection of medical devices, and the licensing and exploitation of that intellectual property
- Advising on the development and regulation of apps, including the provision of advice to app developers, NHS clinical networks and healthcare providers
- Drafting and negotiating distribution arrangements for medical devices (both nationally and internationally)
- Drafting and negotiating evaluation and testing agreements for medical devices and diagnostic tests
- Advising on investments, corporate restructurings and mergers and acquisitions
- Advising on bidding/challenging the procurement by public bodies of clinical information systems, electronic patient record systems and telehealth solutions
- Advising in relation to the regulation of e-cigarettes
- Acting on judicial review challenges, including the application and interpretation of the EU IVD Directive

